



THE DHARAMSI MORARJI CHEMICAL CO. LTD.

CIN NUMBER: L24110MH1919PLC000564



Sec.25/2018/62
26th September, 2018

The Secretary
BSE Limited,
1st Floor, Rotunga Bldg,
B. S. Marg, Fort,
Mumbai 400 001

Dear Sir,

Scrip Code:506405

Sub: Presentation given to the Shareholders at 97th Annual General Meeting

Enclosed please find the presentation given to the shareholders at the 97th Annual General Meeting of the Company held on 26th September, 2018.

Thanking you,

Yours Faithfully,
For The Dharamsi Morarji Chemical Co. Ltd.


D. T. Gokhale

Company Secretary & Compliance

Encl: As above

[ISO 9001:2015 Certified Organization,
Certificate No.: IND15.5565U/Q]



REGD. OFFICE : PROSPECT CHAMBERS, 317/21, DR. D. N. ROAD, FORT, MUMBAI - 400 001. INDIA
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**THE DHARAMSI MORARJI
CHEMICAL CO. LTD.**

97th

Annual General Meeting



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THE DHARAMSI MORARJI
CHEMICAL CO. LTD.

Overview

- Established in 1919
- Built the first plant of Sulphuric Acid in India Sulphur chemicals remains a focus area
- Expanded into Speciality / Performance Chemicals & Engineering Services
- Strong “SHIP” brand backed by widespread sales, distribution and manufacturing network
- Products are based on processes developed by in-house R&D Division

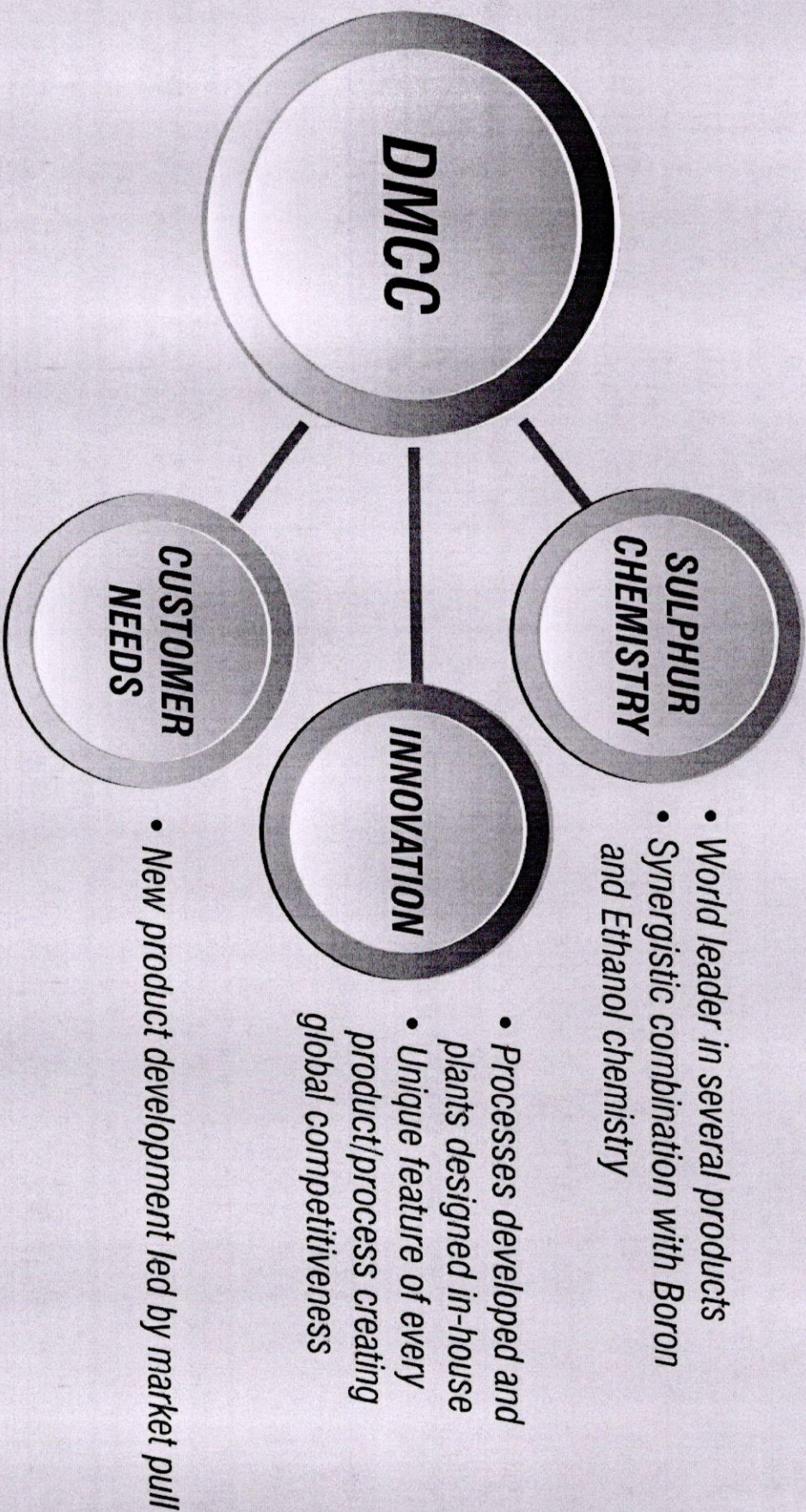
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Markets by end-use

- *Textile processing*
- *Emulsions*
- *Polymers*
- *Dyes and Pigments*
- *Pharmaceutical Intermediates*
- *Electroplating*
- *Fire Retardants*
- *Agrochemicals*
- *Water Treatment*
- *Fertilizers*

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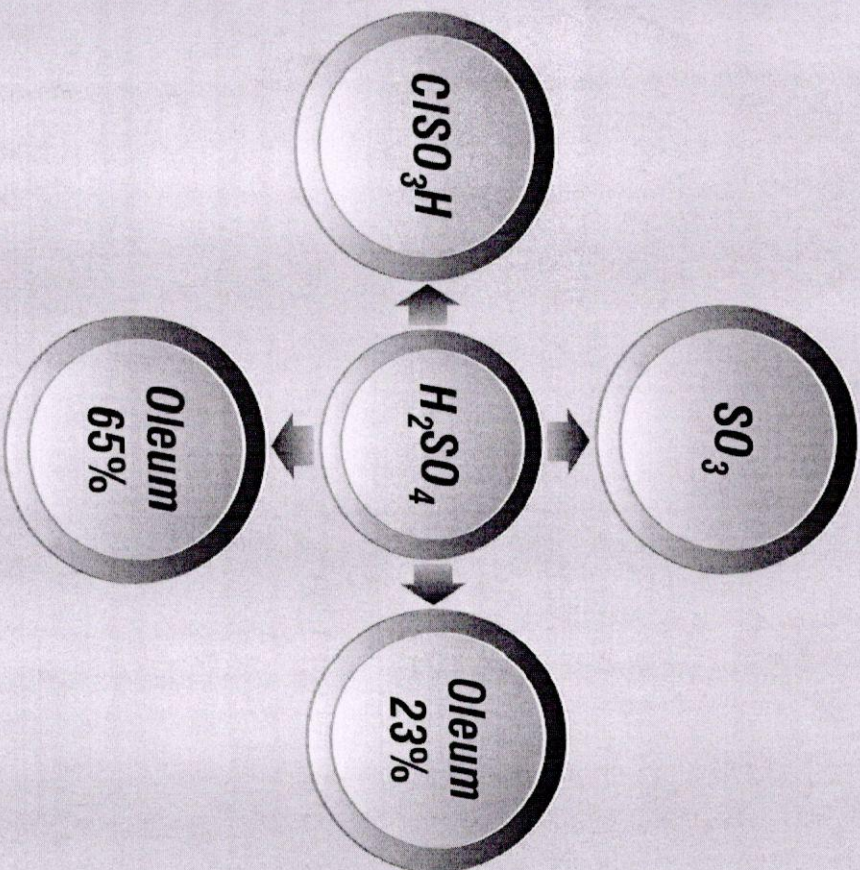


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Basic Chemistry



- Sulphuric acid is used as the source of all the sulphonating agents
- These are further reacted with organic substrates to give a range of products



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Background of Dahej facility

- Boron business was started by Borax Morarji Ltd in 1963
- Shifted to Dahej in 2013
- The merger of Borax Morarji Ltd. with DMCC has facilitated expansion of the product portfolio with a new location at Dahej in Gujarat
- An integrated complex is being created with investment in boron and sulphur chemicals

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Boron Business

- BORAX DECAHYDRATE ($\text{Na}_2\text{B}_4\text{O}_7 \cdot 10\text{H}_2\text{O}$)
- BORAX PENTAHYDRATE ($\text{Na}_2\text{B}_4\text{O}_7 \cdot 5\text{H}_2\text{O}$)
- BORIC ACID (H_3BO_3): Technical, Chemically Pure (CP) Analytical Reagent (AR) and Special Quality (SQ) grades
- DISODIUM OCTABORATE TETRAHYDRATE ($\text{Na}_2\text{B}_8\text{O}_{13} \cdot 4\text{H}_2\text{O}$)
- ZINC BORATE ($2\text{ZnO} \cdot 3\text{B}_2\text{O}_3 \cdot 3.5\text{H}_2\text{O}$) / ($2\text{ZnO} \cdot 2\text{B}_2\text{O}_3 \cdot 3\text{H}_2\text{O}$)
- AGRIBORE
- POTASSIUM TETRABORATE TETRAHYDRATE ($\text{K}_2\text{B}_4\text{O}_7 \cdot 4\text{H}_2\text{O}$)
- AMMONIUM PENTABORATE TETRAHYDRATE ($\text{NH}_4\text{B}_5\text{O}_8 \cdot 4\text{H}_2\text{O}$)

END USES

- Electroplating, Power stations, Detergents, Electrolytic capacitors, Ceramic Fit & Tiles, Steel Industries, Catalysts, Hydraulic / Brake fluid Micronutrients & Borrated Fertilizers, Timber preservatives

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Future Expansions at Dahej

- Sulphuric acid plant with Oleums, Sulphur Trioxide, and Chlorosulphonic Acid
- Expansion of Benzene sulphonyl chloride
- New products in multipurpose manufacturing facilities
 - ▶ Trimethyl Borate
 - ▶ Triethylene Glycol monomethyl Ether Borate (Brake / Hydraulic fluid)
 - ▶ Thiophenol
- Sulphones and derivatives for polymer & paper industries in dedicated plants

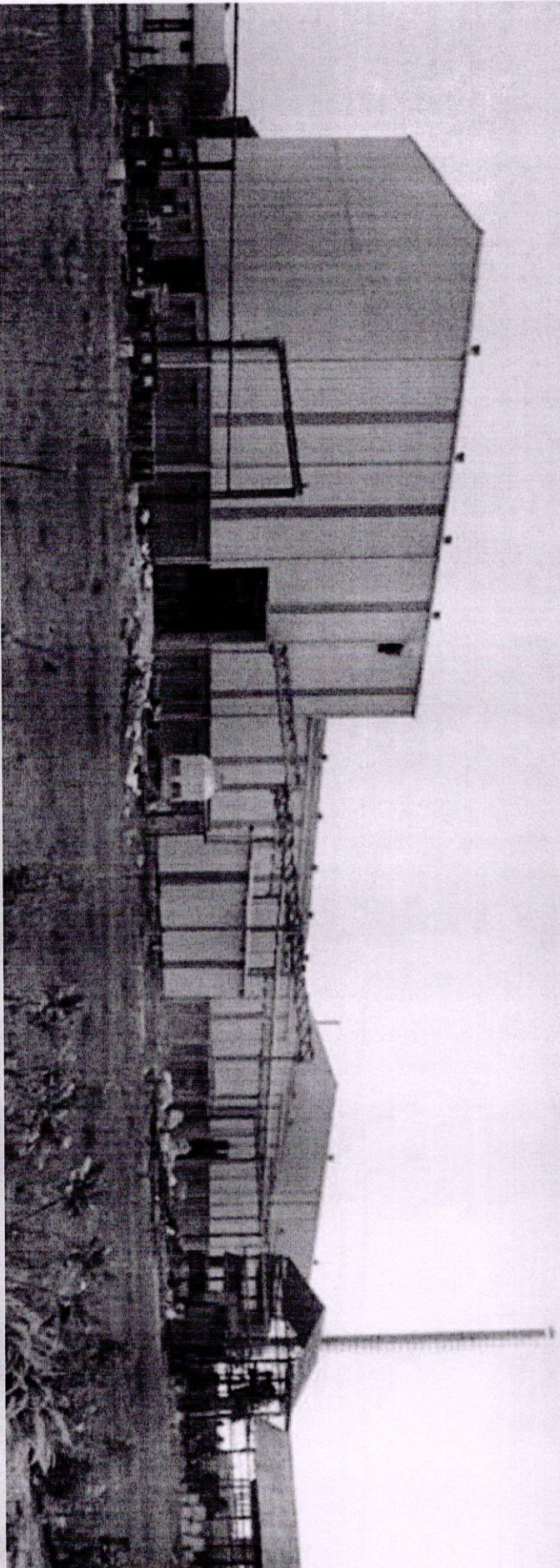


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Manufacturing facility, Dahej, Gujarat



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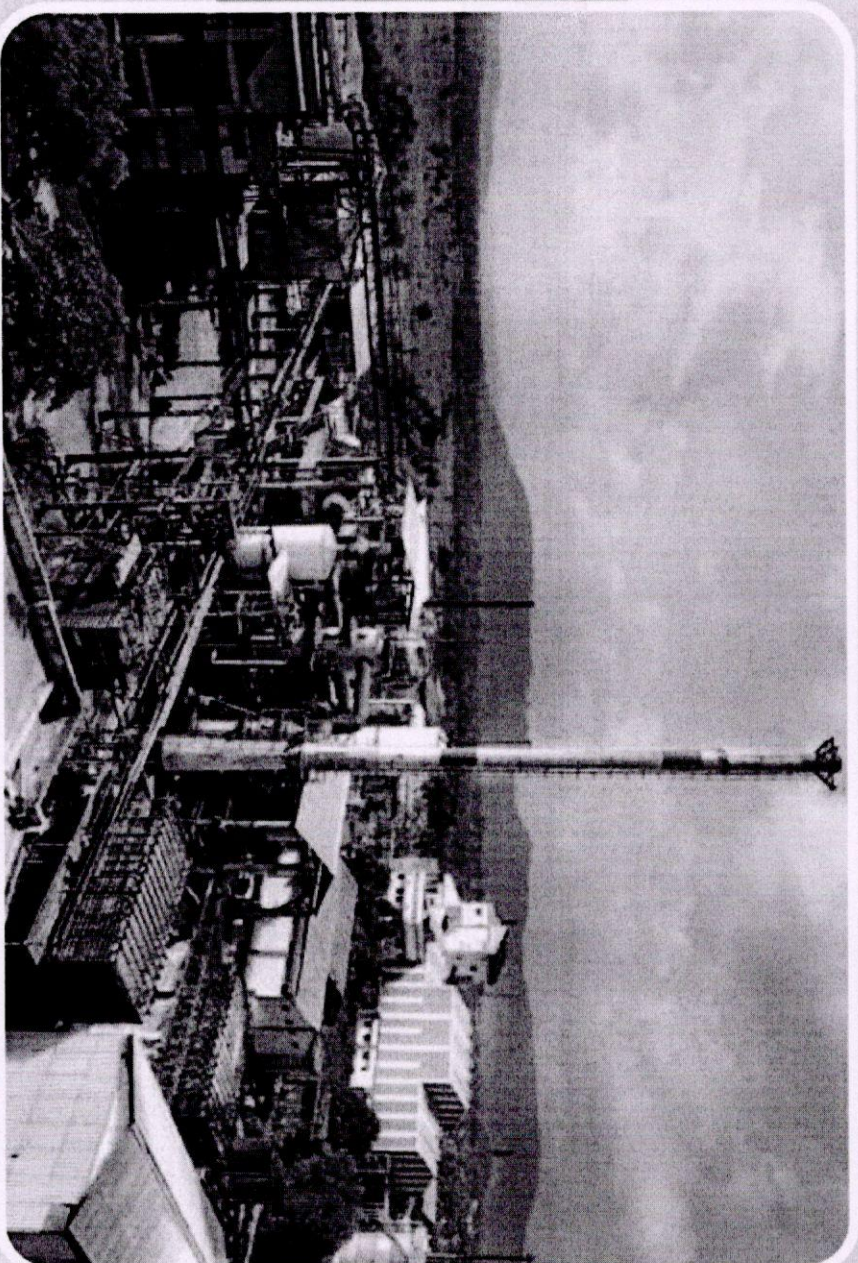


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Manufacturing facility, Roha, Maharashtra



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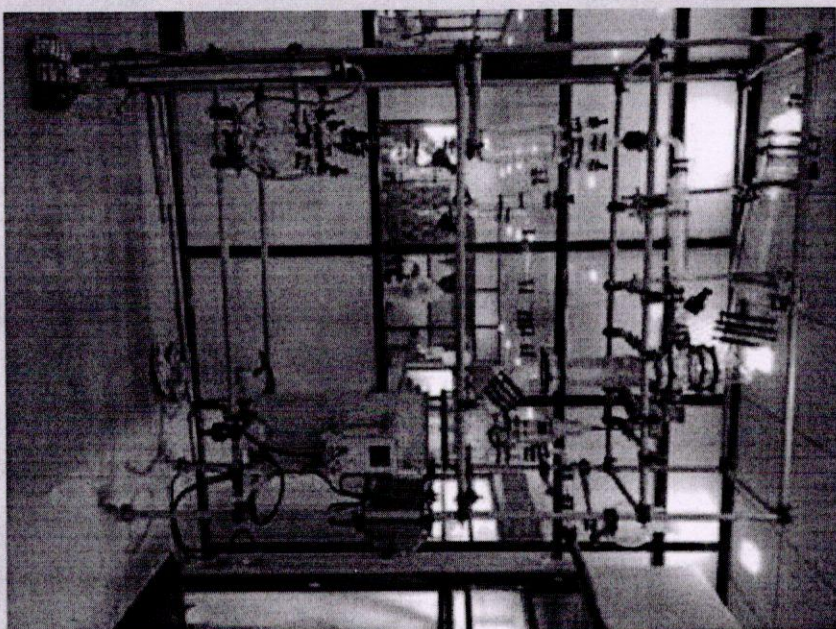
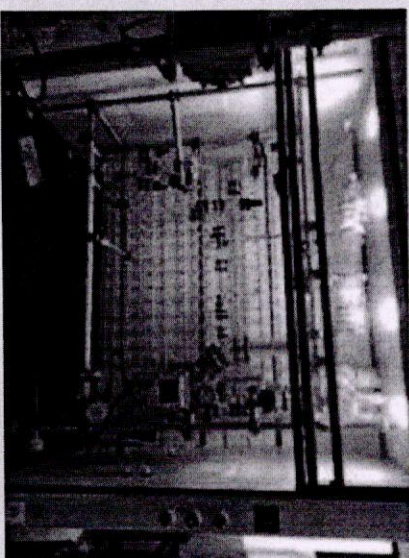
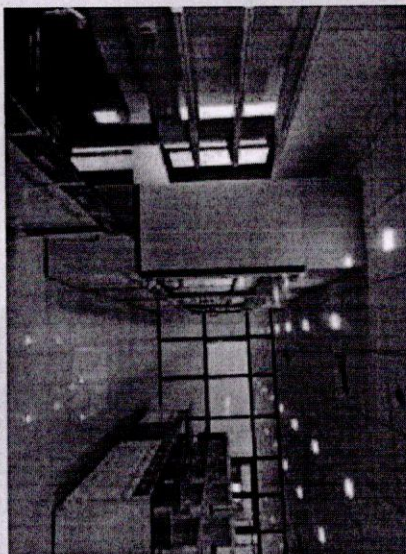


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R&D Lab at Roha



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DMCC is active in the Industry

Founder member of the Fertilizer Association of India

- Chairman of SSP committee and member of Environment committee
- Recipient of Environment Protection award

Active member of the Indian Chemical Council

- Recipient of P C Ray award for process development
- Chairman, Sustainability Committee and Member, Executive Committee
- Received awards for Water, Energy, and Waste Management

Member of the Chemical Exports Council of India

- Recipient of several CHEMEXCIL awards

Government of India recognized "Export House"

- Recognition speeds up export procedure

Research and Development team certified by the Council of Scientific and Industrial Research, Govt of India

- Certification permits tax breaks on R&D investments

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DMCC: A Company with a conscience

Renewable
energy provides
and waste
heat recovery

Corporate
Social
Responsibility

"Green Cover"
at factory sites

ISO 9001:2015

Responsible
Care

Together
for
Sustainability

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- *Responsible Care is a global, voluntary initiative developed autonomously by the chemical industry for the chemical industry.*
- *It stands for the chemical industry's desire to improve health, safety, and environmental performance.*
- *The signatory chemical companies agree to commit themselves to improve their performances in the fields of environmental protection, occupational safety and health protection, plant safety, product stewardship and logistics*
- *We have been granted permission by Indian Chemical Council to use the RCC logo*
we f August – 2016

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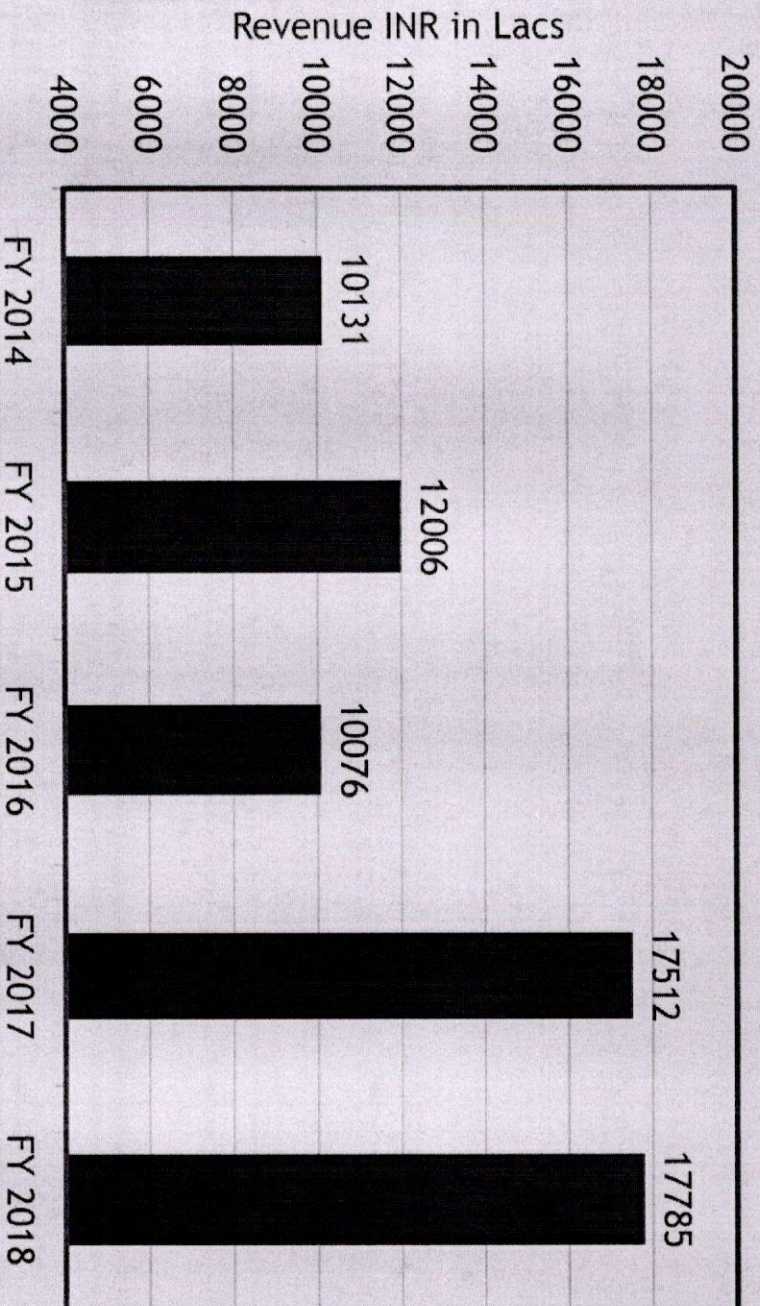
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Financial highlights

Steady Revenue Growth





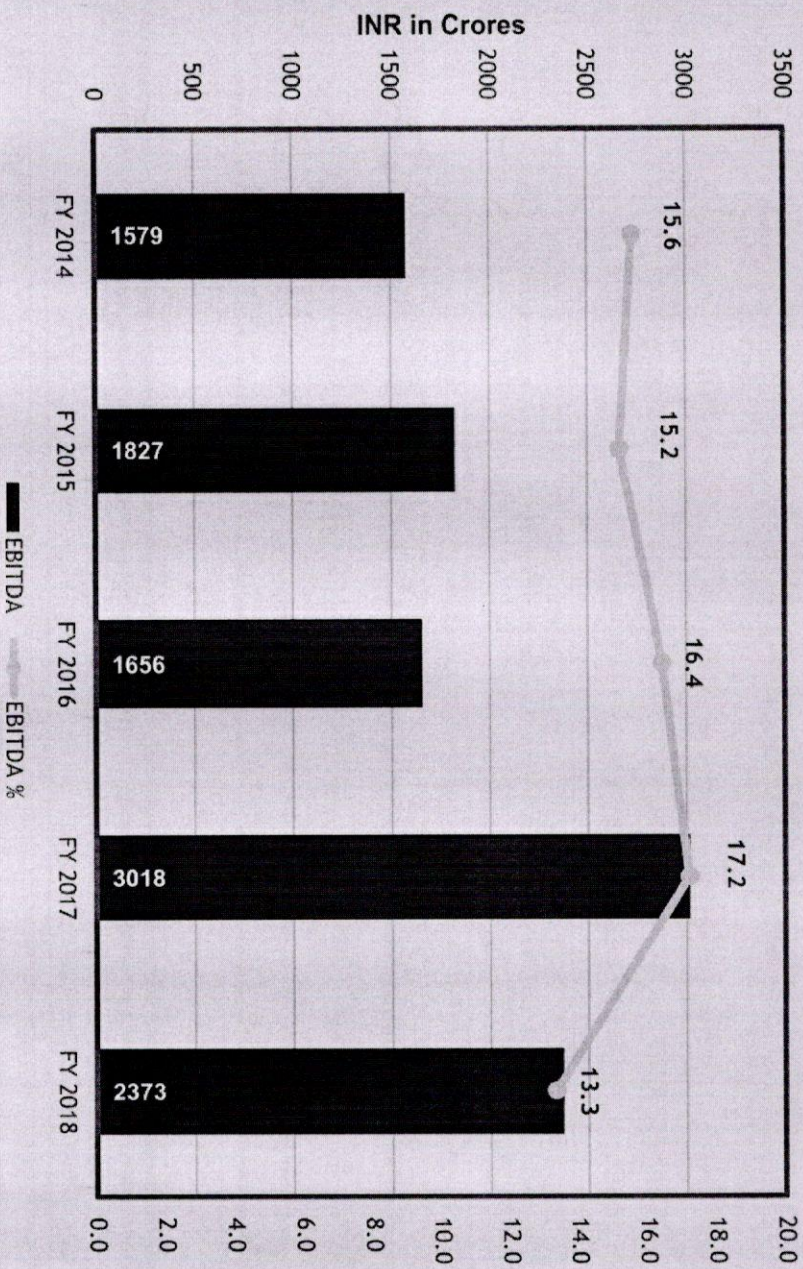
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Financial highlights

Steady EBITDA Margin





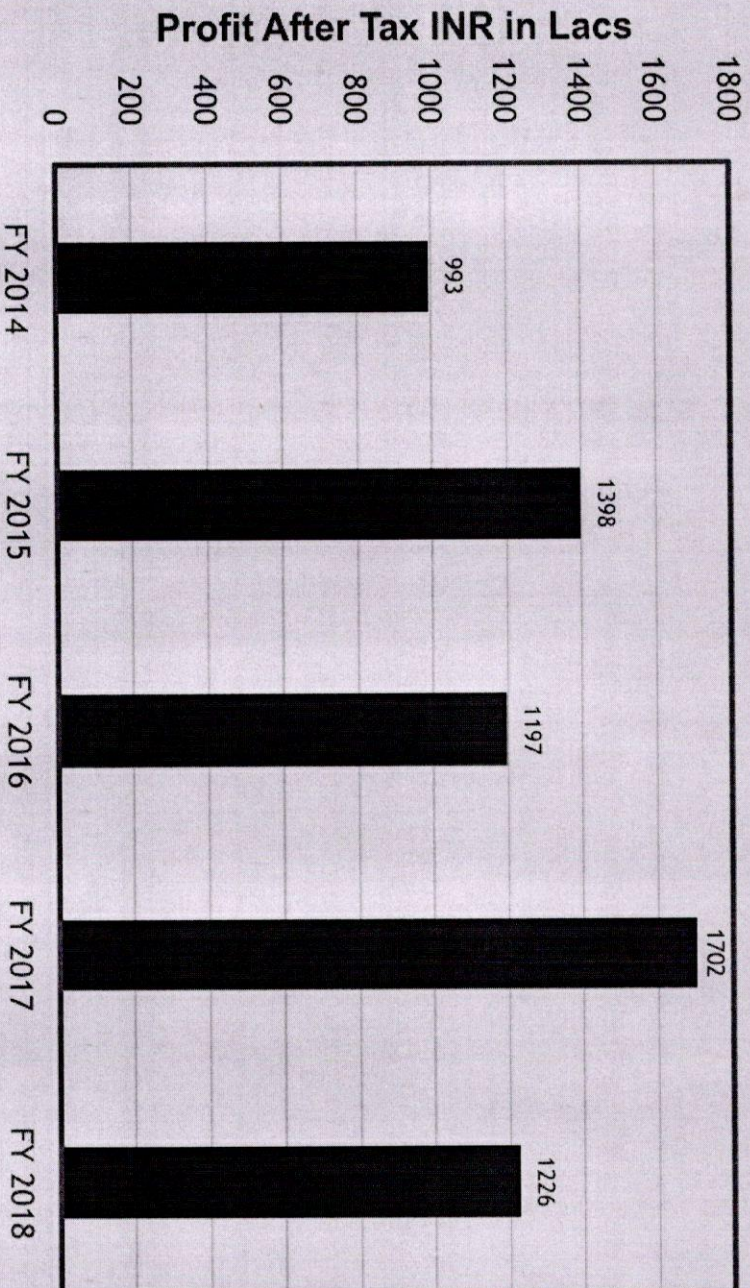
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Financial highlights

Stable PAT Growth





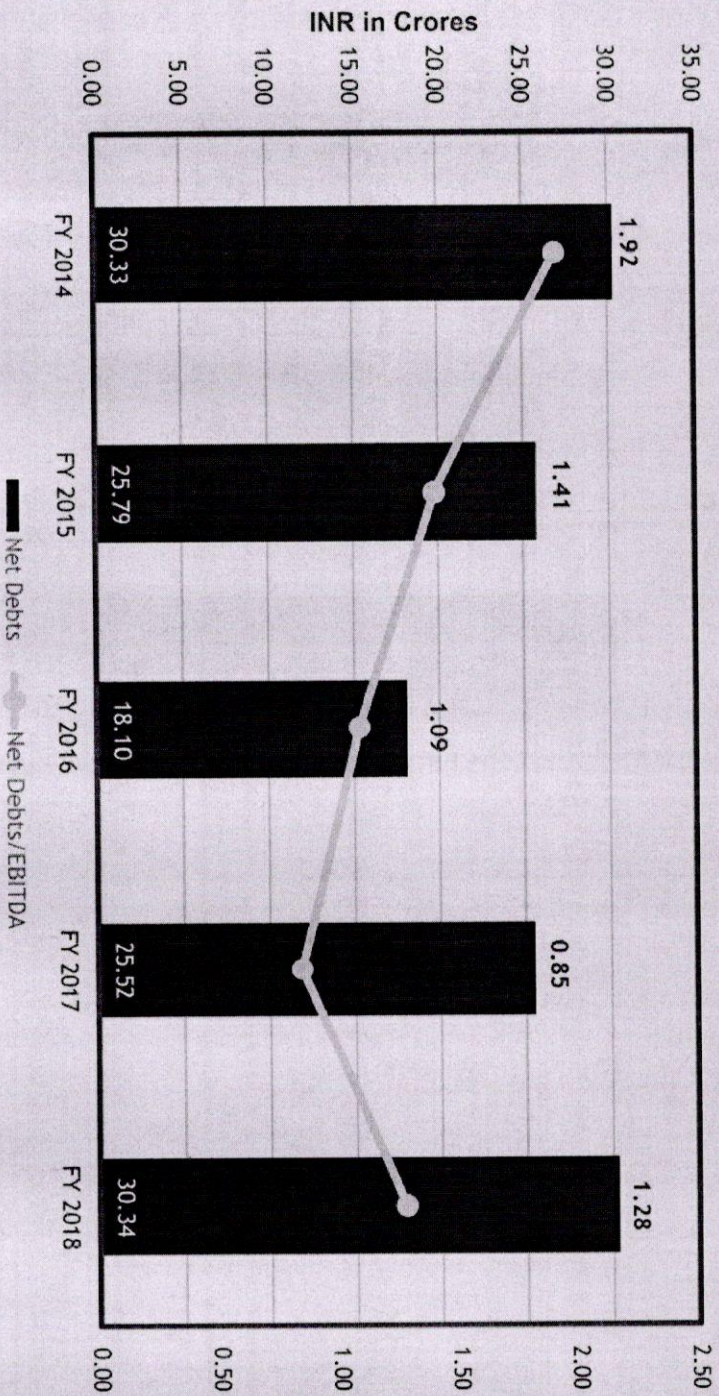
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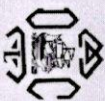
Financial highlights

Comfortable Leverage Ratio





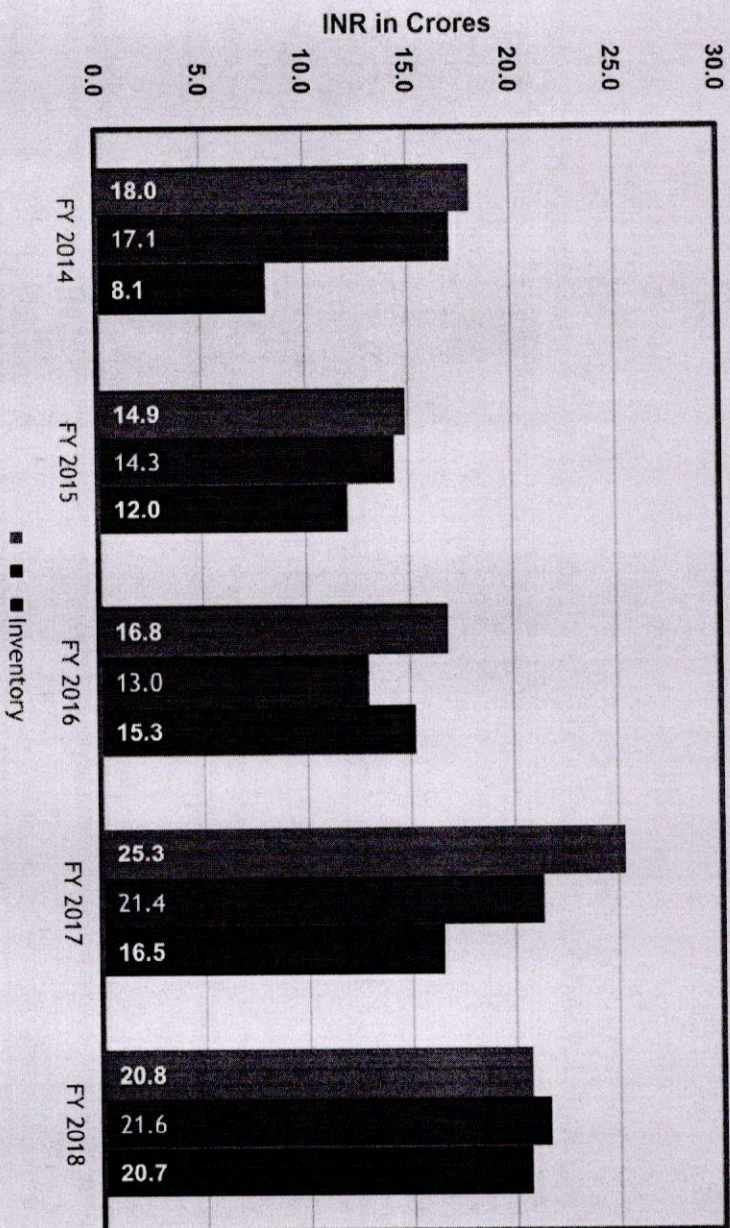
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Financial highlights

Healthy Working Capital





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Grow
you



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